



ALPES

SINCE
2015

Who are we?

Alpes Travel, formally known as Adventure Base, have been running catered and self catered holidays in the Alpes since 2008. With expert knowledge of the alpine ski and summer holidays, the team behind Alpes Travel will ensure your holiday runs smoothly.

A Brand for the future

- Millennials now represent the largest work force and the future of mountain sports
- Millennials plan spontaneously, seek authentic experiences, use technology to plan travel, crave healthy food, demand flexibility and embrace the sharing economy
- The market is changing - Alpes is at the forefront of the next evolution

Our difference

- Website and brand designed from the core to address the millennial and youthful attitude market
- Mobile lead experience
- Integrated world class channel manager
- Seamless experience provided by a world class booking system designed by millennials for millennials
- Multi – language support to reach further and wider

And wait there's more!

- Your money is safe – held in ESCROW - payment is sent on the 2nd day of the guests' holiday or next working day thereafter
- Highly experienced and continuously trained sales team who live and breathe the mountains
- An incredible marketing team with strong lean towards digital lead generation
- A formidable operational management team with over 25 years experience operating in the Chamonix valley

What this means for owners

- Increased number of bookings and rental income
- A reasonable commission between 15% or 25% subject to marketing package
- Reliable cleaning and linen service provided by your trusted property management agent
- A simple booking system that you too will and have access too
- No running contract costs as we operate on a no sale no fee basis
- Unlimited owner bookings per annum for personal usage
- And a flexible 1 month notice period contract

Our two tiered Marketing package

With Alpes Travel you have choices!

1. Our 15% package, on this package Alpes travel will take 15% of the booking value on each booking. This booking works well for our clients who like to use their property and only require a few bookings a through out the year.
2. Our 25% Premium package, with our 25% package your property will be exposed on all of our marketing platforms including booking.com which on average increases occupancy up to 75%.

A Typical rental Scenario

An owner that solely uses Airbnb in a competitive market like Chamonix can expect between 5000 euros per annum from a 2 bedroom apartment after deductions.

A typical two bed apartment in central Chamonix has an estimated annual income potential of 40,000 euros based on full occupancy.

1. Alpes travel estimate an occupancy level of around 40% on the 15% package, for you this would mean 16,000 euros in rental income with annual net figure of 13,600 euros.

2. Alpes Travel estimate an occupancy level of around 75% on the 25% package due to the higher OTA exposer, for you this would mean 30,000 euros in rental income with a net figure of 22,500.

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